

Montcalm County Habitat for Humanity Board Meeting Minutes: 4.26.2023

Present: Ken, Eva, Dave, Bob, John, Jon, Olivia, Mike, Jayme, Susan, Michael, Missi
Absent: Nancy

Ken started the meeting with prayer.

ReStore sales report by Missi: February sales were about \$31,000 vs \$38,000 for the prior year. The decrease was about \$10k difference in flooring sales. March sales were \$33,322 vs \$29,700 last year. Still hopeful FY 2022/23 will exceed last year's sales of \$329,281 with a couple months left in our fiscal year. Currently at \$287,000 sales fiscal year to date.

- Still selling a lot of trim and getting plenty of donations.
- The board thanked Missi for having the store looking great for our event.

John Williams, President and CEO of Habitat for Humanity of Michigan:

- Has asked the Michigan legislature for \$100,000,000 to support the state's affiliates in a variety of ways.
- Habitat 2.0 discussion regarding Habitat International funding plan on the horizon. Affiliate fee structure may change based on increased dues and possible increased "pay back" of funds generated from donations to Habitat International.
- John is planning on attending the golf outing in September.
- AIM conference is October 24-26 in Lansing and will feature special training "tracks" by topic/areas of responsibility. The 2024 conference will be in Frankenmuth.

Family selection: Susan presented three families for consideration, ranked in readiness to proceed with a build, and suggested we keep the other families in the pipeline for future builds.

Bob motioned to approve the recommendation, pending a family visit, to support the committee's recommendation to partner with family A for 2023 and keep the other families moving through the process. Jon supported. Motion passed.

Michael said pending a successful family visit, we could do a groundbreaking, likely on State Street in Greenville, in late May.

Michael suggested we increase the partner family equity hours requirement from 250 hours to 350 hours. We allow 100 hours to be donated by friends and family. Consensus was to increase the requirement starting with the 2024 build, as the 250 number has already been shared with family prospect A for this year.

Community Relations: John thanked everyone for their work in planning/contributing to the economic development event. Despite the poor turnout, it was a great program.

Discussion about interest from Edmore and Lakeview village manager to partner in the future..

President Comments/discussion:

- Do we need to put a second build crew on? Agreement to start recruiting another building foreman as Ken B. looks to do less in the future.
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Next meeting: June 1 at 6 p.m.

